

# AFRICA ALPHA FUND

September 2012



IN ASSOCIATION WITH THE  Sanlam GROUP

## Fund Overview

The objective of the Africa Alpha Fund is to provide long-term investors with active equity exposure to listed African companies within a valuation-driven, sustainable investment framework with the potential for material outperformance relative to a market-cap weighted index.

## Investment Process

The aim of the investment process is to identify selected opportunities where the market price of a company has deviated materially from its fair value. Portfolio construction is driven by a disciplined, bottom-up research process with an emphasis on detailed, company-specific due diligence. The focus of idea generation is on high quality companies trading at below-average ratings.

Buy-sell discipline is led strictly by valuation using a long-term investment time horizon. Investment decision-making is informed by first-hand, proprietary data. Stock selection is informed by fundamental research conducted in-situ in African countries.

A company's position in the model portfolio is a function of the strength of the investment case, the level of conviction of the investment team, margin of safety (downside risk) and the extent of the discount (premium) to fair value.

## Fund Manager

Sustainable Capital is an independent, owner-managed, responsible investment asset manager that specialises in the research and management of listed African equity securities, with total assets under management of USD 43.9m.



## Investment Team

### Greg Barker

Manager, Africa Alpha Fund



- CFA, MBA, MPhil (Sustainability), BTech (Eng).
- Over 13 years of industry experience.

### Gaëtan Herinckx

Senior Investment Analyst



- Msc (Financial Risk Mgt), Msc (Business Eng.), IM Program at Stern Business School.
- Over 11 years of industry experience.

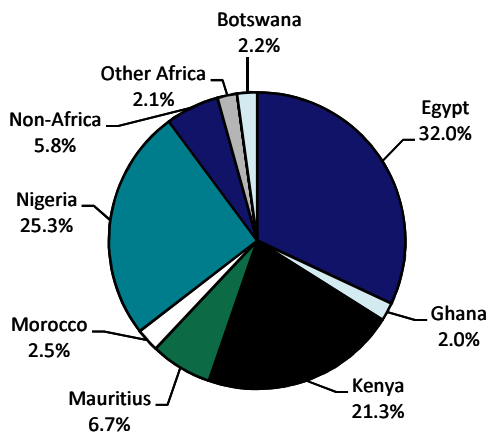
### Omar Fahmy

Senior Investment Analyst

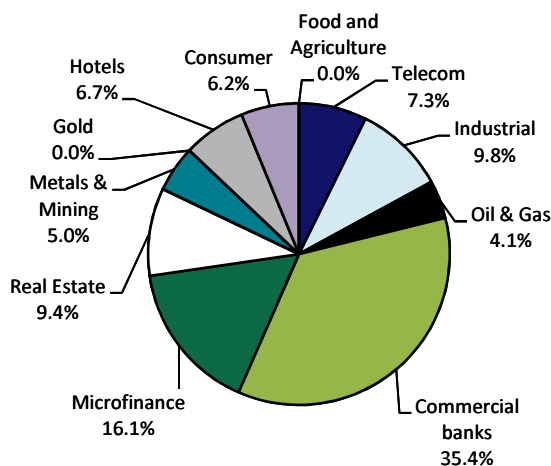


- Msc (International Finance), BA (Mgt Information Systems).
- Over 7 years of industry experience.

## Geographic Allocation (% of economic footprint)



## Sector Allocation (% of equity)



## Fund Valuation Metrics

Price to Earnings Ratio	11.2	Dividend Yield	3.5	Price to Book Ratio	1.6
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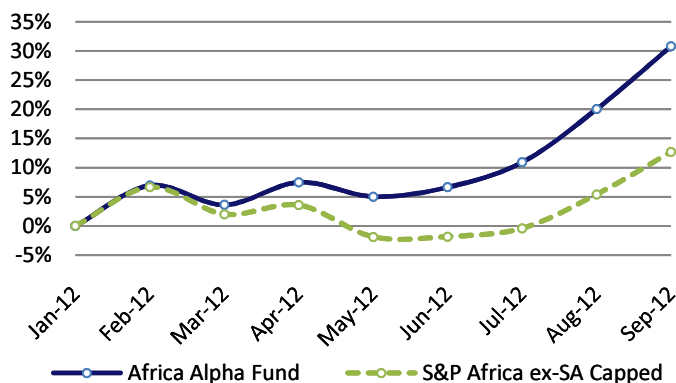
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## Performance\* (since inception, 1 February 2012)



	Africa Alpha Fund	S&P Africa ex-SA Capped	Alpha
1 month	9.0%	6.9%	2.1%
Calendar YTD	n/a	n/a	n/a
1 year	n/a	n/a	n/a
Since Inception	30.8%	12.7%	18.1%
Since Incep (ann.)	49.6%	19.7%	30.0%

## Risk-Return Statistics\*\* (since inception)

	Africa Alpha Fund
Portfolio beta	0.78
Correlation	0.59
Tracking error	10.4%
Information ratio	2.87
Relative downside dev.	5.6%
Sortino ratio	5.36

## Key Facts

<b>Dealing:</b>	Monthly
<b>Fund size:</b>	USD 14.7 million
<b>Domicile:</b>	Mauritius
<b>Structure:</b>	Open-ended, expert fund
<b>ISIN:</b>	MU0343S00006
<b>Base fee:</b>	1.5% per annum
<b>Entry/exit fees:</b>	None

## African Equity Market - Performance Overview

	in Local Currency		in USD	
	1 month	YTD	1 month	YTD
BRVM	1.0%	6.8%	3.2%	6.4%
Egypt	9.2%	60.7%	9.3%	58.9%
Ghana	2.1%	8.1%	4.1%	-6.6%
Kenya	2.7%	23.9%	1.6%	23.6%
Mauritius	1.0%	-9.8%	1.2%	-12.9%
Morocco	-4.8%	-14.1%	-3.0%	-14.6%
Nigeria	9.5%	25.5%	10.1%	29.5%
Tunisia	-4.9%	5.1%	-3.6%	-0.3%
Uganda	1.5%	28.7%	-0.1%	25.1%
Zambia	-0.7%	-11.1%	-2.6%	-10.6%

## Performance fee:

<b>Fee:</b>	20.0% of outperformance above hurdle rate
<b>Fund performance:</b>	Net of all fees and expenses
<b>Hurdle rate:</b>	S&P Pan Africa Ex SA Capped Index Net TR
<b>Benchmark code:</b>	SPPAXSCN Index
<b>Accrual:</b>	Monthly
<b>Crystallisation:</b>	Annual (positive and negative accruals)
<b>High water mark:</b>	Perpetual carry-forward
<b>Fee cap:</b>	Total fee capped at 4.0% per annum

## Contact Details

### Kevin Macdonald

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\*Sustainable Capital claims compliance with the Global Investment Performance Standards (GIPS) and has prepared and presented this report in compliance with the GIPS standards. Sustainable Capital has not been independently verified.

\*\*The risk measures included in this report are computed based on NAVs calculated daily based on Bloomberg data. The Africa Alpha Fund has a monthly audited NAV.