

# AFRICA ALPHA FUND

As at end July 2012



IN ASSOCIATION WITH THE  Sanlam GROUP

## Fund Overview

The objective of the Africa Alpha Fund is to provide long-term investors with active equity exposure to listed African companies within a valuation-driven, sustainable investment framework with the potential for material outperformance relative to a market-cap weighted index.

## Investment Process

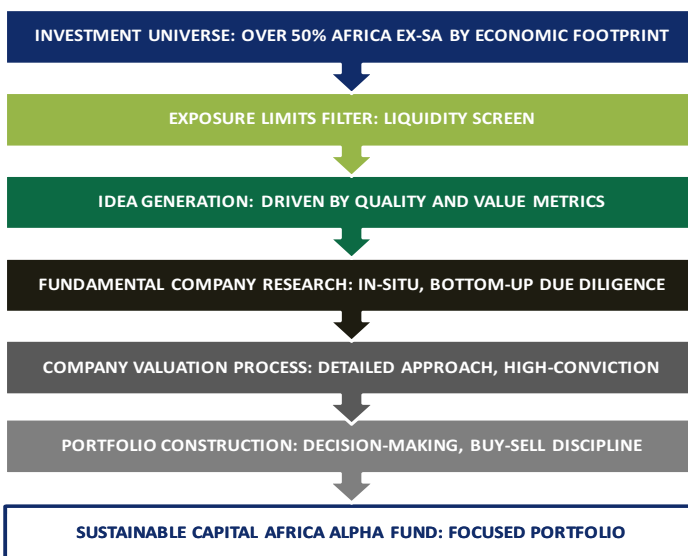
The aim of the investment process is to identify selected opportunities where the market price of a company has deviated materially from its fair value. Portfolio construction is driven by a disciplined, bottom-up research process with an emphasis on detailed, company-specific due diligence. The focus of idea generation is on high quality companies trading at below-average ratings.

Buy-sell discipline is led strictly by valuation using a long-term investment time horizon. Investment decision-making is informed by first-hand, proprietary data. Stock selection is informed by fundamental research conducted in-situ in African countries.

A company's position in the model portfolio is a function of the strength of the investment case, the level of conviction of the investment team, margin of safety (downside risk) and the extent of the discount (premium) to fair value.

## Fund Manager

Sustainable Capital is an independent, owner-managed, responsible investment asset manager that specialises in the research and management of listed African equity securities, with total assets under management of USD37.1m.



## Investment Team

### Greg Barker, Head of Research & Portfolio Manager



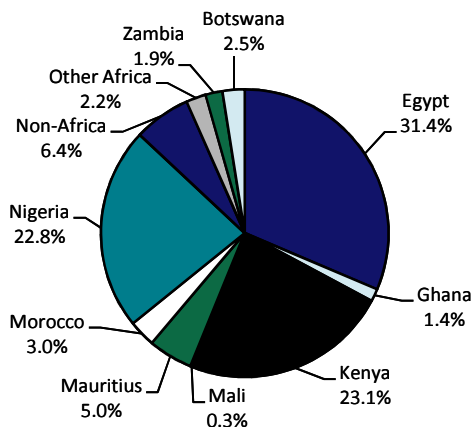
CFA, MBA, MPhil (Sustainability), BTech (Eng). Greg heads up Sustainable Capital's investment team. He has over 13 years of industry experience and has led the development of Sustainable Capital's investment process.

### Gaëtan Herinckx, Senior Investment Analyst

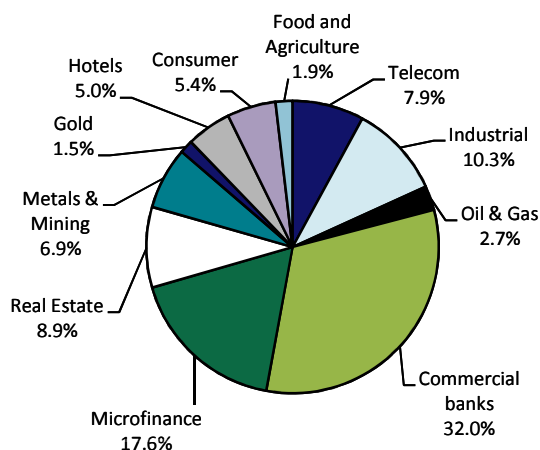


Msc (Financial Risk Management), Msc (Business Eng.), International Management Program at MBA Stern Business School, New York University. Gaetan has 11 years portfolio management experience in a sustainable investment environment.

## Geographic Allocation (% of economic footprint)



## Sector Allocation (% of equity)



## Fund Valuation Metrics

Price to Earnings Ratio	11.2	Dividend Yield	4.4	Price to Book Ratio	1.2
-------------------------	------	----------------	-----	---------------------	-----

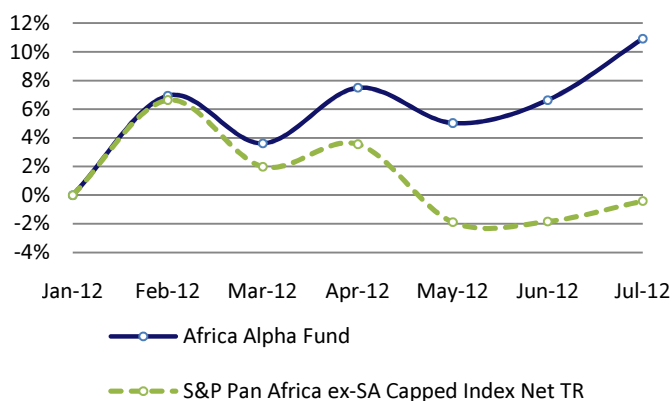
# AFRICA ALPHA FUND

As at end July 2012



IN ASSOCIATION WITH THE  Sanlam GROUP

## Performance\* (since inception, 1 February 2012)



	Africa Alpha Fund	S&P Pan Africa Ex SA Capped Index Net TR	Alpha
1 month	4.0%	1.5%	2.6%
3 month	3.2%	-3.8%	7.0%
6 Month	10.9%	-0.4%	11.3%
Since Inception	10.9%	-0.4%	11.3%

## Key Facts

<b>Dealing:</b>	Monthly
<b>Fund size:</b>	USD 12.6 million
<b>Domicile:</b>	Mauritius
<b>Structure:</b>	Open-ended, expert fund
<b>ISIN:</b>	MU0343S00014
<b>Base fee:</b>	1.5% per annum
<b>Entry/exit fees:</b>	None
<b>Performance fee:</b>	
<b>Fee:</b>	20.0% of outperformance above hurdle rate
<b>Fund performance:</b>	Net of all fees and expenses
<b>Hurdle rate:</b>	S&P Pan Africa Ex SA Capped Index Net TR
<b>Benchmark code:</b>	SPPAXSCN Index
<b>Accrual:</b>	Monthly
<b>Crystallisation:</b>	Annual (positive and negative accruals)
<b>High water mark:</b>	Perpetual carry-forward of underperformance
<b>Fee cap:</b>	Total fee capped at 4.0% per annum

## Contact Details

<b>Kevin Macdonald</b>	
email:	kevin@sustainablecapital.mu
Phone:	+230 258 13 69
<b>Rishi Ramkorun</b>	
email:	rishi@sustainablecapital.mu
Phone:	+230 250 62 21

## African Equity Market - Performance Overview

	in Local Currency		in USD	
	1 month	YTD	1 month	YTD
BRVM	-3.1%	3.4%	-6.1%	-1.7%
Egypt	3.3%	34.2%	3.0%	33.2%
Ghana	-1.7%	6.1%	-2.5%	-11.1%
Kenya	3.5%	19.6%	3.3%	20.7%
Mauritius	-1.4%	-7.2%	-2.6%	-12.3%
Morocco	-2.0%	-10.7%	-4.2%	-14.3%
Nigeria	6.8%	11.2%	8.1%	12.3%
Tunisia	5.1%	11.0%	2.8%	2.6%
Uganda	2.4%	24.0%	2.0%	24.0%
Zambia	-1.2%	-8.2%	2.4%	-5.3%

\*Sustainable Capital claims compliance with the **Global Investment Performance Standards (GIPS)** and has prepared and presented this report in compliance with the GIPS standards. Sustainable Capital has not been independently verified.